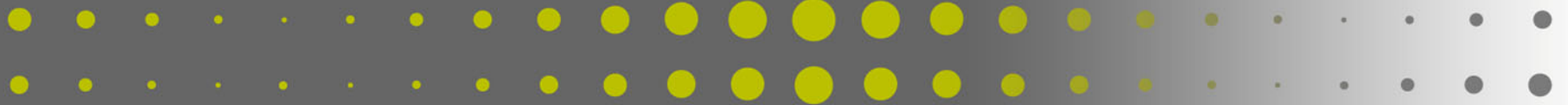




Investor Presentation



Urs Leinhäuser, Chief Financial Officer & Deputy CEO, January 2014

Agenda

Who is Autoneum? / Positioning

Highlights of HY1 2013

Industry and strategic priorities

Mid term financial targets

Sales 2013 and financial outlook FY 2013

Contacts and event calendar

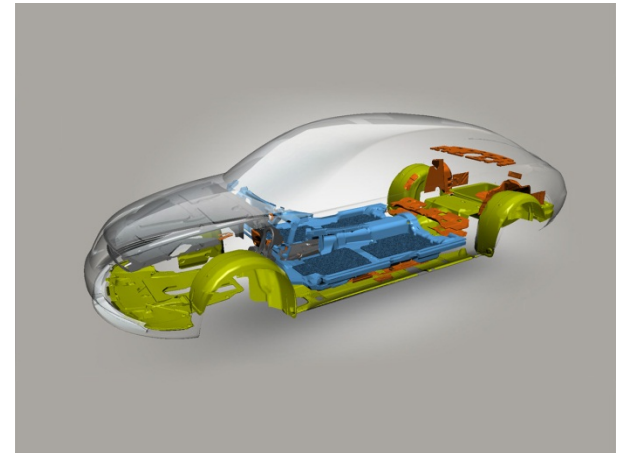
Who is Autoneum?

Meet the experts

Autoneum is the global technology leader in acoustic and thermal management solutions for motor vehicles.

Competitive strengths:

- Leading provider of integrated solutions for Acoustic and Thermal Management
- Product leadership through technology and innovation
- Long-standing relationships with diversified, broad and balanced customer base
- Global footprint
- Operational excellence to maintain efficient cost structure



Key Facts & Figures

Autoneum at a glance



Stock listed company
(**SIX** Swiss Exchange)



About **45** locations
worldwide



Net Sales 2012:
1'907.7 million CHF



Represented in more
than **20** countries



Operating result before
interest and taxes (**EBIT**)



Some **9'500** employees

Organization

Group Executive Board



Martin Hirzel
CEO
16 years of automotive
experience



Urs Leinhäuser
CFO & Deputy CEO
15 years of automotive
experience



Matthias Holzammer
Head BG Europe
23 years of automotive
experience



Richard Derr
Head BG North America
29 years of automotive
experience



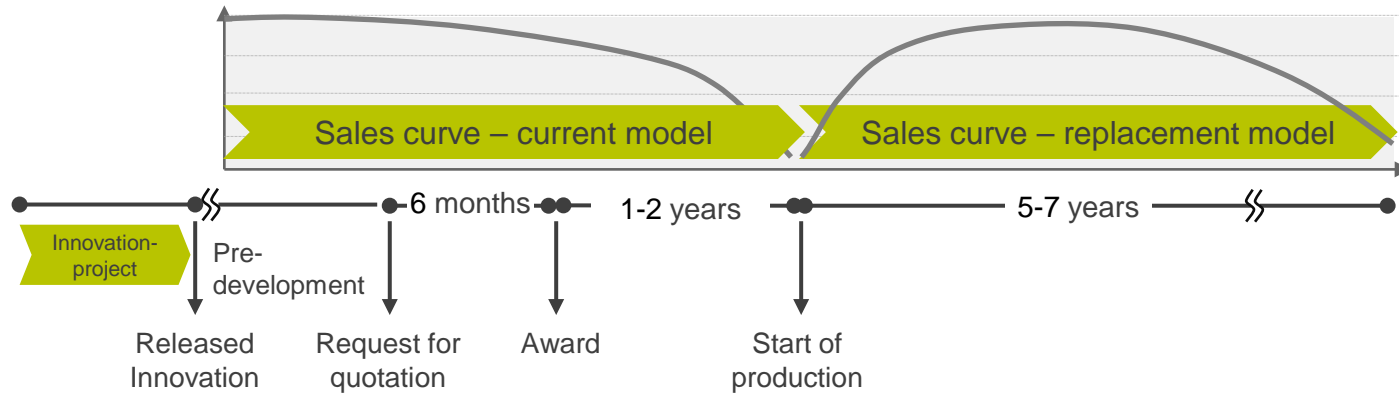
Uwe Trautmann
Head BG Asia
17 years of automotive
experience



Volker Eimertenbrink
Head BG SAMEA
18 years of automotive
experience

Automotive Tier 1 supplier business model

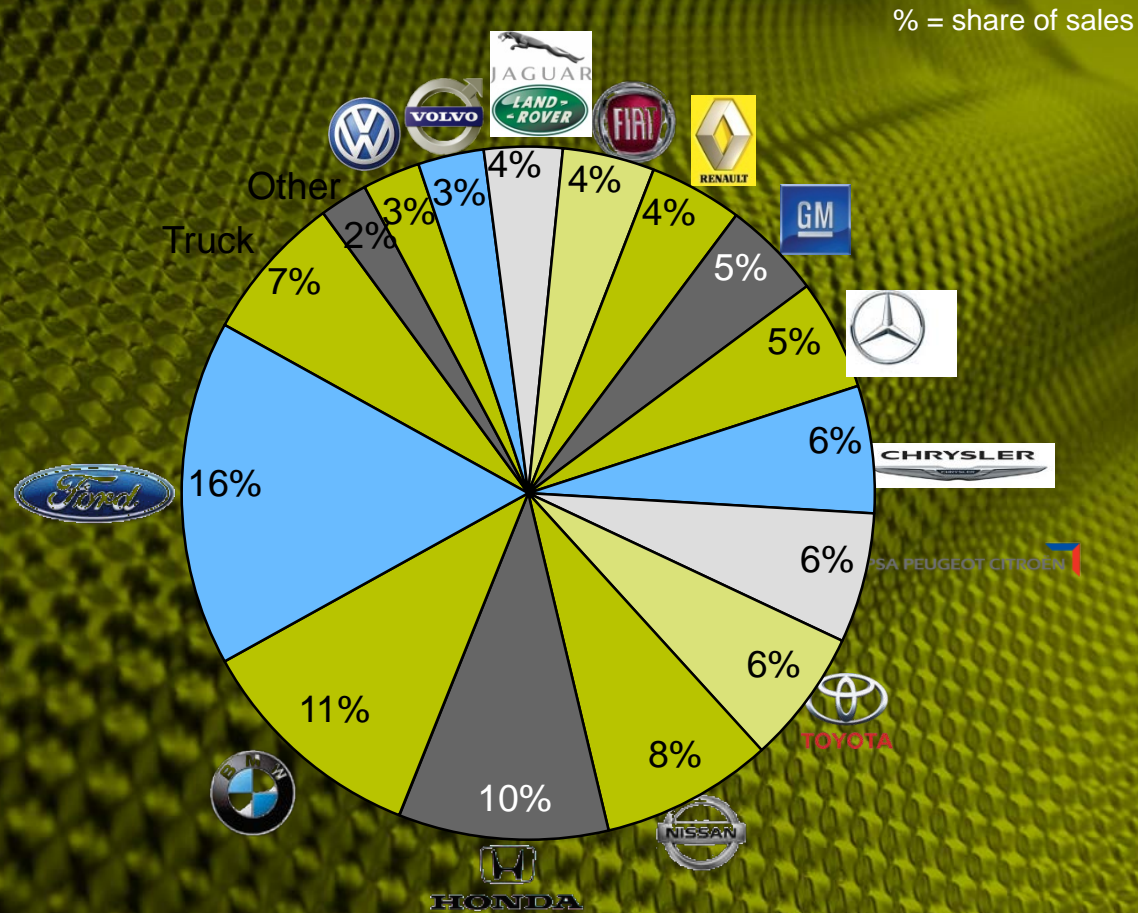
«Rules of the game»



- Good visibility of mid-term sales development thanks to transparency on life-cycle volumes
- Yearly negotiations with the customers to balance their price giveback requests against inflation compensation and value-engineering gains
- Tooling owned by customer – pre-financing by supplier until start of production
- Upfront investment in equipment amortized by piece price
- Global platform business entrance barrier for local players
- OEM model policy determines success or failure of resp. supply business

Autoneum at a glance

Top customers



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HY1: Highlights

Strategy

- Besides capacity adjustments in Europe, the expansion of the global footprint in growth markets has been fostered:
 - Set up of JV with Japanese supplier Nittoku in Silao, Mexico
 - Production in Ryazan plant in Russia scheduled to begin in fall 2013
- Continuous launch of products featuring high potential for CO₂ reduction:
 - Pure-Tuft, an innovation for carpet systems, brought to serial production at UK plant in Heckmondwike
 - Theta-FiberCell: first series application of key technology for engine encapsulation



HY1: Highlights

Financials

Organic growth in all regions

- Autoneum's growth in net sales in local currencies (10.8%) clearly exceeded growth global light vehicle production (1.4%)
- Net Sales in Swiss francs rose by 11.5% to 1'078 million CHF

Operating result and earnings rose significantly

- EBIT: 55.9 million CHF (HY1 2012: 36.1)
- EBIT margin: 5.2% (HY1 2012: 3.7%)
- Net profit: 31.3 million CHF (HY1 2012: 12.2)
- EPS: 4.27 CHF (HY1 2012: 0.54)
- RONA: 16.6% (HY1 2012: 9.1%)



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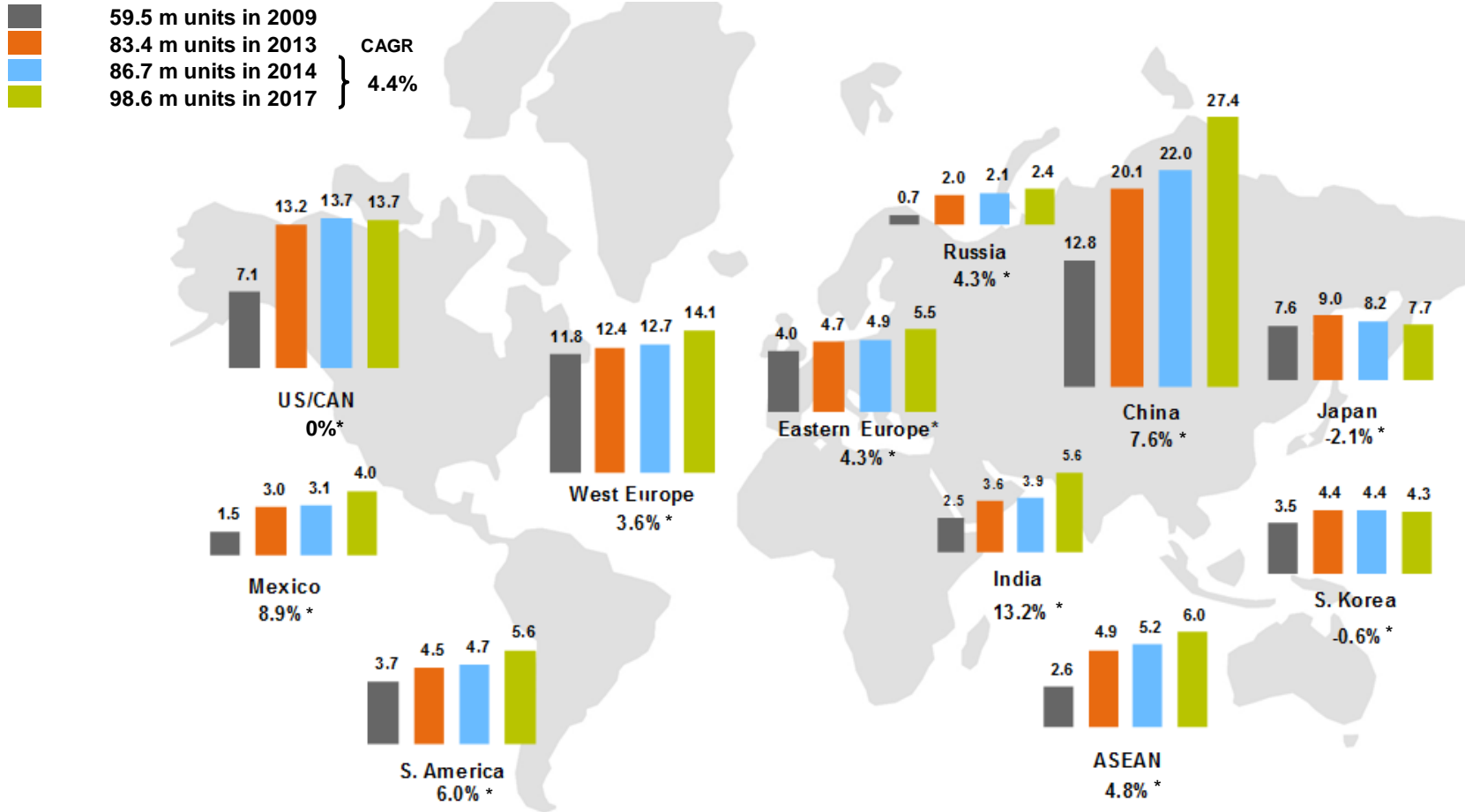
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Growing industry

Market development light vehicle production

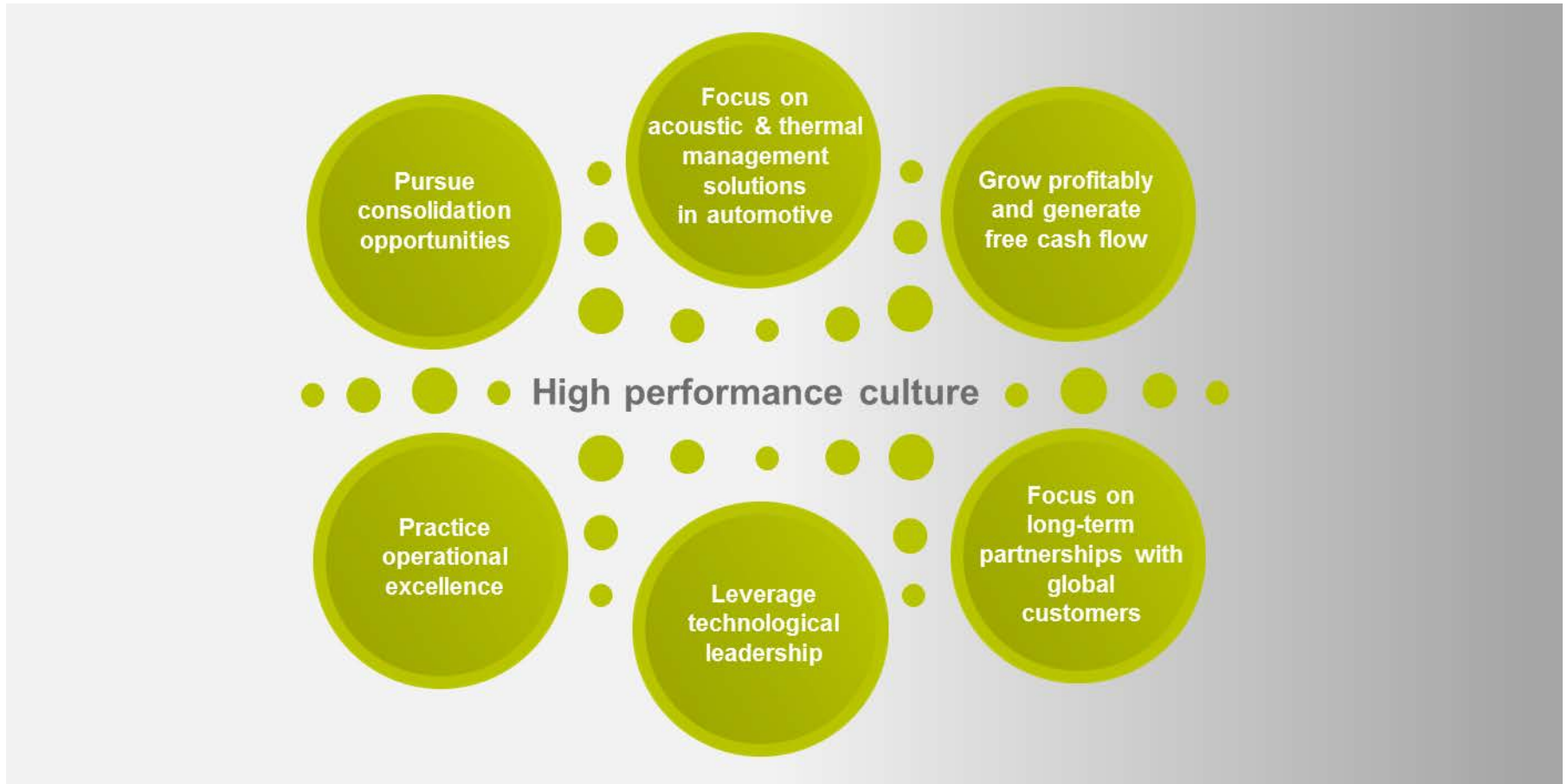


* Compound annual growth rate (CAGR) 2014 - 2017

Source: IHS October 2013 (excl. truck)

Strategy

Strategic priorities



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Mid-term financial targets*

* (communicated before SIX listing)

Net sales

- Annual growth of 4-5% (excluding currency effects)
 - Flat to moderate growth in Western Europe
 - Moderate growth in North America
 - Strong growth in BRICS countries

Profitability / Return on net assets

- Return on net assets > Cost of Capital
- EBITDA margin >9%
 - Mid-term EBITDA margin of 7-8% in Europe
 - Double digit EBITDA margin in North America and Asia

Capital expenditure

- Average long term CAPEX of 4-4.5% of net sales

Indebtedness

- Continue to maintain
 - Long-term conservative leverage below 1.5x net debt / EBITDA
 - 30% equity ratio (i.e. total equity divided by total assets)

Dividend payout

- Target payout ratio of up to 30% of net result attributable to Autoneum shareholders

Mid-term financial targets

Net sales

- Annual growth of 4-5% (excluding currency effects)
 - Flat to moderate growth in Western Europe
 - Moderate growth in North America
 - Strong growth in BRICS countries

Growth Rate (in LC)


	2011	2012	HY1 2013	Achievement
Group	+15%	+13%	+11%	
BG Europe	+10%	+1%	+2%	
BG North America	+24%	+33%	+19%	
BG Asia	+36%	+3%	+17%	
BG SAMEA	+10%	+8%	+21%	

Mid-term financial targets

Profitability /
Return on net
assets

- Return on net assets > Cost of Capital

Return on net assets

	2011	2012	HY1 2013	Achievement
Return on net assets	4%	10%	17%	
Cost of Capital	~ 9%	~ 9%	~ 9%	
Value creation	~ -5%	~ 1%	~ 8%	
Return	22	49	40	+
Ø net assets	534	509	481	+

Mid-term financial targets

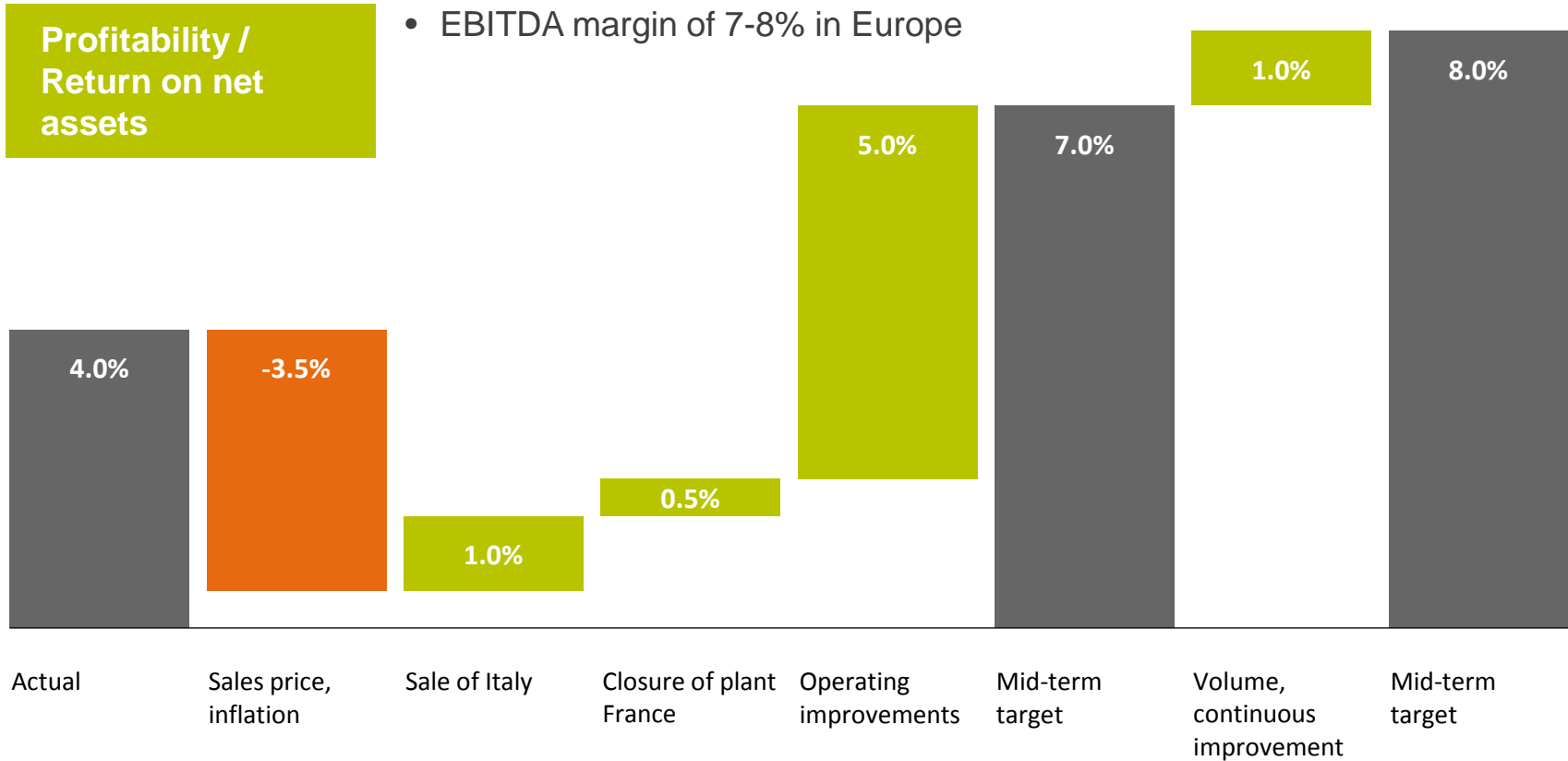
**Profitability /
Return on net
assets**

- EBITDA margin >9%
 - Mid-term EBITDA margin of 7-8% in Europe
 - Double digit EBITDA margin in North America and Asia

EBITDA margin

	2011	2012	HY1 2013	Achievement
Group	6.2%	7.6%	8.4%	☹️
BG Europe	2.8%	4.1%	4.1%	☹️
BG North America	9.2%	10.6%	12.1%	😊
BG Asia	12.2%	15.5%	15.8%	😊

Mid-term financial targets



Mid-term financial targets

Capital expenditure

- Average long-term CAPEX of 4-4.5% of net sales

Capital Expenditure				
	2011	2012	HY1 2013	Achievement
CAPEX in % net sales	4.5%	3.9%	2.8%	
in CHF	75	75	31	
Share in % by BG				
BG Europe	44%	37%	25%	+
BG North America	36%	38%	45%	+
BG Asia	14%	10%	12%	
BG SAMEA	5%	11%	9%	

Mid-term financial targets

Indebtedness

- Continue to maintain
 - Long-term conservative leverage below 1.5x net debt / EBITDA

Net Debt / EBITDA


	2011	2012	HY1 2013	Achievement
Net Debt / EBITDA Ratio	1.5	0.9	0.7	
Net Debt	155	123	118	+
EBITDA	104	145	91	+

Mid-term financial targets

Indebtedness

- Continue to maintain
 - 30% equity ratio (i.e. total equity divided by total assets)

Equity Ratio

	2011	2012	HY1 2013 ²⁾	Achievement
Equity Ratio ¹⁾	29%	32%	28%	
Total Assets	996	960	1042	
Equity ¹⁾	287	303	292	

¹⁾ without subordinated shareholders loan

²⁾ incl. 27 million CHF impact of IAS 19 rev.

Mid-term financial targets

Dividend payout

- Target payout ratio of up to 30% of net result attributable to Autoneum shareholders (EPS)

Payout Ratio

	2011	2012	HY1 2013	Achievement
Payout Ratio		27%	n/a	
EPS (CHF)	-2.13	2.41	4.27	+

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Sales¹ and full year outlook 2013

Highlights

- **Sales in local currencies and adjusted for divestments** increased substantially by 9.9% and once again **significantly outpaced the 3.1% growth in global light vehicle production**
- **Sales in Swiss Francs improved** by 5.8% to 2'053.3 million CHF
- Sales **increased in all regions** in local currencies and significantly outpaced the respective markets, **strongest growth in Asia**
- **Net profit for 2013 is expected to be higher than for 2012** in spite of the known one-time expenses of around 40 million CHF
- **Final results** will be published on March 19, 2014

¹ unaudited

Outlook for 2013 results

- Higher than expected sales volumes in HY2, the ongoing implementation of operational improvements and overall stable raw material prices had a **positive impact on the operating margin in HY2 2013**
- **Net profit for 2013 is expected to be higher than for 2012** in spite of the known one-time expenses of around 40 million CHF

The Autoneum Group's final results for 2013 will be published at the media and financial analysts' conference scheduled for March 19, 2014, in Winterthur, Switzerland.

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Investors

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investor@autoneum.com

Important dates 2014

2013 Results Media Conference	March 19, 2014
Annual General Meeting	April 16, 2014
2014 Semi-Annual Results	July 23, 2014

Autoneum listed on SIX Swiss Exchange

Valor symbol	AUTN
Valor Number	12'748'036
ISIN	CH0127480363

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Autoneum is the global technology leader in acoustic and thermal management solutions for motor vehicles. Autoneum is a partner for the major automobile manufacturers around the world. Autoneum provides innovative and cost effective solutions for noise reduction and thermal management to increase vehicle comfort and value.