



**Sales 2014**  
**January 15, 2015**

Dr. Martin Zwysig, Chief Financial Officer

# Sales<sup>1</sup> and full year outlook 2014

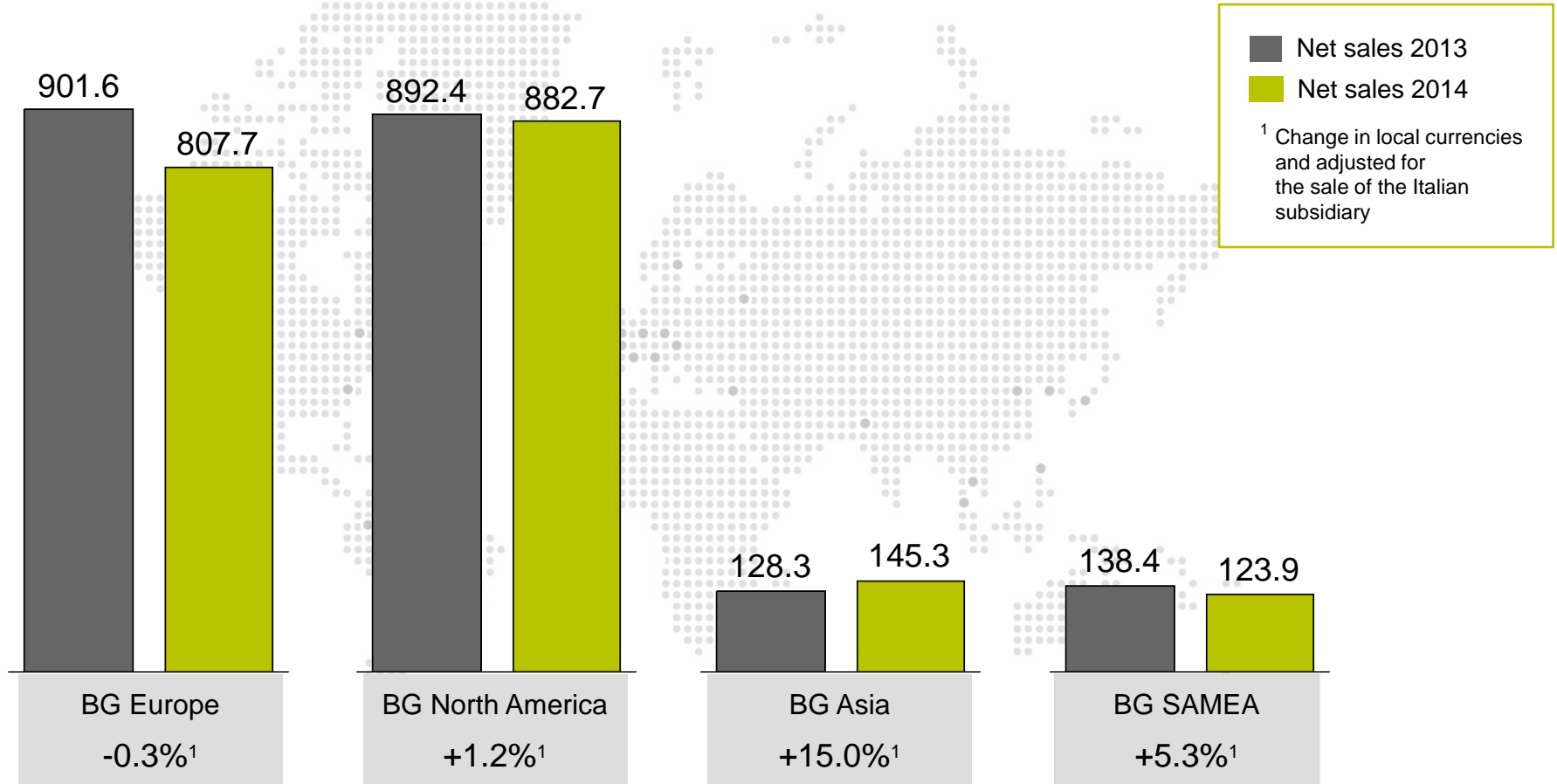
## Highlights

- **Autoneum increased sales in local currencies and adjusted for divestments** as expected by 1.9%
- Due to the loss of sales from the sold Italian subsidiary and the ongoing devaluation of various currencies, **sales in Swiss Francs decreased from 2053.3 million CHF to 1954.7 million CHF**
- Three of four Business Groups (BG) increased sales in local currencies, **strongest growth in Asia**
- **Net profit for 2014 is expected to be significantly higher than in 2013**
- **Final results** will be published on March 5, 2015

<sup>1</sup> unaudited

# Net sales 2013 vs. 2014 by Business Group

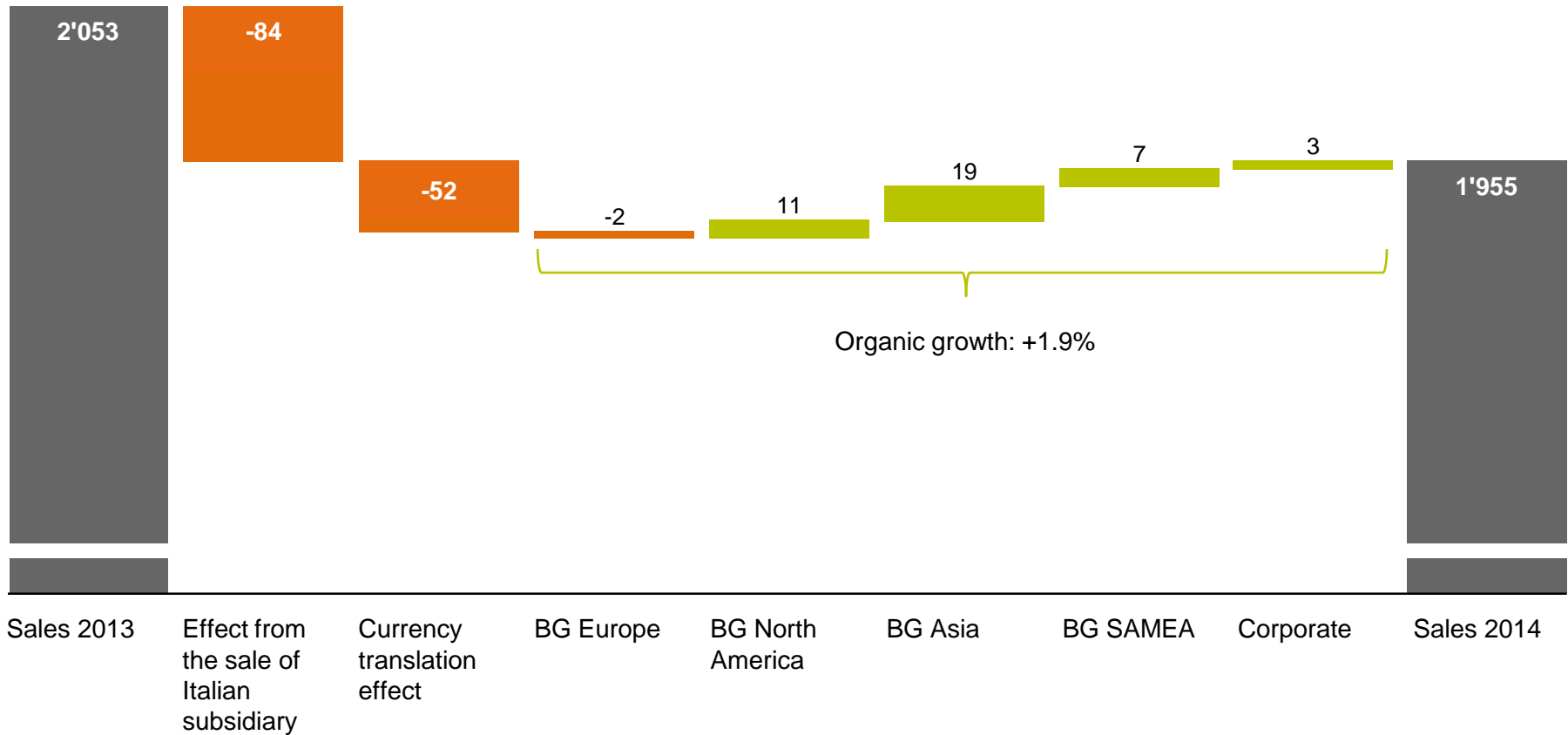
CHF million



# Sales development

## Change in sales including organic growth

CHF million



## Outlook for 2014 results

- Mainly thanks to the capacity adjustments finalized in 2014 and the improved utilization of the plants in Europe resulting from this, the **operating margin in HY2 2014 reached the level of HY1.**
- **Net profit for 2014 is expected to be significantly higher than in 2013** due to the improved operating result and the successful restructuring of subsidiaries.

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The Autoneum Group's final results for 2014 will be published at the media and financial analysts' conference scheduled for March 5, 2015, in Winterthur, Switzerland.

# Contacts and event calendar

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## Important dates 2015

2014 Results Press Conference	March 5, 2015
Annual General Meeting	March 26, 2015
2015 Semi-Annual Results	July 22, 2015

## Autoneum listed on SIX Swiss Exchange

Valor Symbol	AUTN
Valor Number	12748036
ISIN	CH0127480363

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